

POSITIVE DEVELOPMENT IN ORDER INTAKE

“Wärtsilä’s order intake development was clearly the highlight of the first quarter. Services’ order intake was boosted by growing interest in long-term service agreements, while customers in the energy markets continued to invest in new power generation, both in the emerging markets and industrialised countries. Orders received in the Marine Solutions business were also at a reasonable level, thanks to continued activity in the cruise and FSRU markets. Although vessel contracting has remained low, signs of improving sentiment indicate a gradual recovery in demand towards the latter part of the year.

The higher level of power plant deliveries supported both net sales development and our underlying performance in the first quarter. Looking ahead, we expect service activity to improve thanks to customers’ maintenance schedules and the increased demand for long-term agreements in both of our end markets. This, together with the stabilised pricing environment in Energy Solutions, provides a good basis for the second half of 2017.”

Key figures

| MEUR | 1-3/2017 | 1-3/2016 | Change | 2016 |
|--|----------|----------|--------|-------|
| Order intake | 1 413 | 1 271 | 11% | 4 927 |
| Order book at the end of the period | 5 096 | 5 103 | 0% | 4 696 |
| Net sales | 1 007 | 967 | 4% | 4 801 |
| Operating result ¹ | 80 | 83 | -4% | 532 |
| % of net sales | 7.9 | 8.6 | | 11.1 |
| Comparable operating result | 86 | 84 | 2% | 583 |
| % of net sales | 8.5 | 8.7 | | 12.1 |
| Comparable adjusted EBITA | 94 | 93 | 1% | 618 |
| % of net sales | 9.4 | 9.6 | | 12.9 |
| Profit before taxes | 74 | 80 | | 479 |
| Earnings/share, EUR | 0.28 | 0.30 | | 1.79 |
| Cash flow from operating activities | 2 | -13 | | 613 |
| Net interest-bearing debt at the end of the period | 260 | 639 | | 150 |
| Gross capital expenditure | 9 | 11 | | 146 |
| Gearing | 0.13 | 0.32 | | 0.07 |

¹Items affecting comparability in the first quarter of 2017 included costs related to restructuring programmes of EUR 6 million (1).